



OCTOBER 25–26, 2023 | SAINT JOHN'S RESORT, PLYMOUTH

# Deposition Skills Workshop

## COSPONSOR

Litigation Section of the State Bar of Michigan

## REGISTER TODAY

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**ICLE**

**THE INSTITUTE OF CONTINUING LEGAL EDUCATION**

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# Master Depositions and Fast-Forward Your Career

CLE: 11.5 | Level: Basic/Intermediate

Your success with depositions will have the greatest impact on your career as a litigator. In this dynamic, two-day workshop held in person this year, you will practice taking four depositions: plaintiff, defense, fact witness, and expert witness. An all-star faculty of trial lawyers will then give you immediate, personalized feedback—all in a judgement-free environment.

Learn how to ask better questions, employ smarter strategies, and sharpen your witness evaluation skills. Don't wait—limited to 56 participants.

You will be able to:

- Get personalized feedback from leading litigators in a small-group environment
- Gain critical skills quickly and conveniently in just two days
- Practice taking depositions of all kinds of witnesses, including experts
- Apply winning cross-examination techniques
- Get valuable feedback from actual court reporters during practice deposition

## Advance Online Preparation Required

It's essential that everyone comes ready to participate. Spend 4-6 hours before the workshop viewing video demonstrations, reviewing the case file, and preparing for cross-examining the plaintiff and defendant in depositions.

## PLATINUM SPONSOR



This workshop wouldn't be the same without the court reporters who generously volunteer their time. They help make this experience as authentic as possible.

## TRAINERS



**Cameron J. Evans**  
Evans Law Group PC, *Rochester*

Cameron is a top employment law practitioner in Michigan, defending many types of companies. He founded a successful solo firm in 2015 after 15-plus years as a partner with Honigman, Miller, Schwartz, and Cohn (where he was leader of the employment litigation group).



**Barbara A. Patek**  
Law Office of Barbara A. Patek PLC, *Lake Orion*

Barbara has more than 40 years of trial and appellate experience and has been a presenter at ICLE deposition skills seminars for 20+ years. She is also a contributor to *Damages and Remedies in Michigan*, an ICLE book that is critical for litigators.

## Schedule

8:00am/Wednesday

### Registration

8:30am/Wednesday

### Welcome and Inspiration

8:40am/Wednesday

### Group Discussion: Plaintiff

In small groups, discuss the key areas you intend to explore and the key documents you intend to use for Laura McCarthy. Then, put the finishing touches on your prepared questions.

9:10am/Wednesday

### Taking and Defending a Lay Witness Deposition: Plaintiff—Part 1 (Hands-On Exercise)

Go on the record with a court reporter to cross-examine, and observe others cross-examining, the plaintiff Laura McCarthy.

10:15am/Wednesday

### Networking Break

10:30am/Wednesday

### Taking and Defending a Lay Witness Deposition: Plaintiff—Part 2 (Hands-On Exercise)

11:45am/Wednesday

### Networking Lunch

1:00pm/Wednesday

### Working with Difficult Witnesses: Deposition of Paul Krause Mini-Lecture

1:30pm/Wednesday

### Group Discussion: Fact Witness

In small groups, discuss the key areas you intend to explore and the key documents you intend to use for Eleanor Lambert. Then, put the finishing touches on your prepared questions.

1:45pm/Wednesday

### Taking and Defending a Fact Witness Deposition (Hands-On Exercise)

Go on the record with a court reporter to cross-examine, and observe others cross-examining, fact witness, Eleanor Lambert.

3:00pm/Wednesday

### Networking Break

3:15pm/Wednesday

### Deposing the Expert Economist: Mini-Lecture

Explore key differences between deposing a fact and expert witness. Understand the planning required, techniques used, and what strategies work and why in an expert witness deposition.

4:10pm/Wednesday

### Questions & Answers

4:30pm/Wednesday

### Networking Reception

8:30am/Thursday

### Registration

9:00am/Thursday

### Questions & Answers

9:15am/Thursday

### Group Discussion: Economic Loss Expert Witness

In small groups, discuss the key areas you intend to explore and the key documents you intend to use for the expert economist, then put the finishing touches on your prepared questions.

9:35am/Thursday

### Taking and Defending an Expert Witness Deposition—Part 1 (Hands-On Exercise)

Go on the record with a court reporter to cross-examine, and observe others cross-examining, the expert economist witness.

10:45am/Thursday

### Networking Break

11:00am/Thursday

### Taking and Defending an Expert Witness Deposition—Part 2 (Hands-On Exercise)

12:00pm/Thursday

### Networking Lunch

1:00pm/Thursday

### Mini Lecture: Preparing the Witness for Deposition

A successful deposition happens only when the lawyer and the witness are prepared. Explain the law, the process, and what to expect to alleviate anxiety and improve the outcome.

1:30pm/Thursday

### How to Deal with Common Deposition Ethics Challenges

Through an interactive discussion and live polling, anticipate, avoid, and manage common ethical dilemmas in depositions.

2:15pm/Thursday

### Taking and Defending a Lay Witness Deposition: Defendant—Part 1 (Hands-On Exercise)

Go on the record with a court reporter to cross-examine, and observe others cross-examining, the lay witness.

3:15pm/Thursday

### Networking Break

3:30pm/Thursday

### Taking and Defending a Lay Witness Deposition: Defendant—Part 2 (Hands-On Exercise)

Go on the record with a court reporter to cross-examine, and observe others cross-examining, the lay witness.

4:15pm/Thursday

### Wrap-Up and Closing Thoughts

## Practice Taking Depositions. Get Personalized Feedback from These Litigators.

### CONTRIBUTORS



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# Deposition Skills Workshop

OCTOBER 25–26, 2023

Saint John's Resort, Plymouth



THE UNIVERSITY OF MICHIGAN  
INSTITUTE OF CONTINUING LEGAL EDUCATION

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## Unparalleled Value!

### ICLE Deposition Skills Workshop

In Person \$845 | 6.8 hours of practice depositions

Compare to *NITA Deposition Skills*

Online \$1,695 | 12 hours of practice depositions

Compare to *PLI Fundamentals of Taking and Defending Depositions 2023*

On Demand \$1,455 | no practice depositions

**Register today! [www.icle.org/depskills](http://www.icle.org/depskills)**

### A. Personal Info

Name	City	State	Zip
MI Bar#	ICLE P'ship#	Phone	
Firm	Fax		
Address	Email		

### B. Workshop Registration | Pick One

- \$845 General
- \$795 Cosponsor Section Member
- \$745 ICLE Partner
- \$745 New Lawyer (0–3 years in practice P84115+)
- \$695 per Registrant (4+ Registrants from the Same Firm)<sup>1</sup>

23CK-5679

### C. Payment Info

Workshop Registration (Box B) \$ \_\_\_\_\_

Total Amount Due \$ \_\_\_\_\_

Please make your payment online with credit card:

[www.icle.org/depskills](http://www.icle.org/depskills)

#### Alternate payment options:

If you are unable to make your credit card payment online, please call ICLE to process: 877-229-4350. If you need to pay by check, please mail form with payment to: PO Box 1343, Ann Arbor, MI 48106

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Prices guaranteed until 10/26/23. Cannot combine discounts. <sup>1</sup>Please attach additional sheet listing registrants attending. All registrations must be submitted and paid for at the same time. **Complete Seminar Policies:** [www.icle.org/info/seminarpolicies](http://www.icle.org/info/seminarpolicies). **Cancellation Policy:** For a full refund, notify ICLE by 10/04/23. Registrants who cancel after that date will be charged a \$300 cancellation fee. No refunds will be issued after 10/11/23. **Walk-in Registrations:** Permitted on a space-available basis or if registrants fail to claim their seat in the first 15 minutes of the seminar. **Persons with Disabilities or Dietary Restrictions:** For special arrangements please contact ICLE no later than seven days before the seminar.

**Accommodations:** A discounted block of rooms has been reserved at Saint John's Resort in Plymouth under group code IC102523Z for 10/25-27/23. Visit [www.icle.org/depskills/hotel](http://www.icle.org/depskills/hotel) or call 734-414-0600 and mention ICLE's *Deposition Skills Workshop* to reserve a room. Reservations must be made by 10/04/23. Registrants are responsible for their own hotel expenses.