

NONPROFIT ORG
U.S. POSTAGE
PAID
ANN ARBOR, MI
PERMIT NO. 106

THE UNIVERSITY OF MICHIGAN
INSTITUTE OF CONTINUING LEGAL EDUCATION

1020 Greene Street
Ann Arbor, MI 48109-1444



ADDRESS SERVICE REQUESTED

ICLE | Your Partner in Practice



APRIL 5, 2022 | PLYMOUTH

Masters in Litigation

Cosponsored by the Litigation Section of the State Bar of Michigan

Please make your payment online with credit card at www.icle.org/ml/evidence

Need help? Call ICLE at 877-229-4350. During COVID-19, we are not able to accept credit card payment by phone or mail.

Alternate payment option: If you need to pay by check, please mail form with payment to: PO Box 1343, Ann Arbor, MI 48106. Check No. _____ Payable to: ICLE

Masters in Litigation: Evidence for Trial Lawyers

The Inn at St. John's, Plymouth
04/05/22, 8:30am–5:00pm

Name _____

MI Bar # _____ ICLE P'ship # _____

Firm _____

Address _____

City _____

State _____ Zip _____

Phone _____

Fax _____

Email _____

Select Price (includes print handbook¹)

- \$195** General
- \$175** Cosponsor Section Member
- FREE** ICLE Premium Partner²
- \$175** ICLE Basic Partner
- \$95** New Lawyer
(0–3 Years in Practice P82700+) 22CR-5609

Prices guaranteed until 04/05/22. Cannot combine discounts. ¹Must attend seminar to receive a print handbook; print handbooks are not available for purchase. ²Must currently subscribe to ICLE's Premium Partnership to attend for free. **Complete Seminar Policies:** www.icle.org/info/seminarpolicies. **Cancellation Policy:** For a full refund, notify ICLE by 03/22/22. Registrants who cancel after that date will be charged a \$25 cancellation fee. No refunds will be issued after 03/29/22. **Walk-in Registrations:** Permitted on a space-available basis or if registrants fail to claim their seat in the first 15 minutes of the seminar. **Persons with Disabilities or Dietary Restrictions:** For special arrangements please contact ICLE no later than seven days before the seminar.

Evidence for Trial Lawyers



Speaker

Stephen D. Easton
Dickinson State University
Dickinson, ND

REGISTER TODAY

www.icle.org/ml/evidence
877-229-4350
FREE for Premium Partners



THE INSTITUTE OF CONTINUING LEGAL EDUCATION
The education provider of the State Bar of Michigan

The State Bar of Michigan • The University of Michigan Law School • Wayne State University Law School • University of Detroit Mercy School of Law • Western Michigan University Thomas M. Cooley Law School • Michigan State University College of Law

Hone Your Trial Skills with Expert Advice

CLE: 6 | Level: Intermediate

Master the fundamental concepts of evidence to successfully handle any jury or bench trial, arbitration, administrative proceeding, or other hearing. Professor Stephen D. Easton uses the best video footage from Irving Younger's gold standard for evidence training and provides live commentary, real-world examples, and impactful advice on recent developments.

Both Younger and Easton—two of America's all-time experts—offer knowledge gained through substantial trial experience in a wide variety of cases. They shine a light into some overlooked nooks and crannies that can help you introduce the proof you need and shield your client from improper material your opponent will try to admit.

You will be able to:

- Discover valuable, practical tips that will boost your courtroom skills
- Admit the proof you need and keep out improper material
- Reconcile the rules of evidence law with the modern considerations of the craft of advocacy
- Establish when to use expert and lay witness opinions
- Deal with witness credibility
- Apply the rule against hearsay and consider hearsay exceptions



Stephen D. Easton

Dickinson State University, *Dickinson, ND*

Steve, president of the university, is a trial lawyer and award-winning teacher who is known for his practical and entertaining presentations. He served as the U.S. attorney for the District of North Dakota and was dean of the University of Wyoming College of Law for four years.

Schedule

- 8:30am** Registration and Continental Breakfast
- 9:00am** Welcome, Introductions, and Updates
Fatima Bolyea, Chair, Litigation Section of the State Bar of Michigan, Mantese Honigman PC, *Troy*
- 9:10am** Categories of Evidence, Evidence Law, and Witnesses
Determine relevance; assess materiality; address competence; offer real evidence; use demonstrative evidence; work with documentary evidence; solicit testimony (aka viva voce evidence); bolster the competence of fact witnesses; avoid leading questions in direct examination.
- 10:30am** Networking Break
- 10:45am** Witnesses, Opinions, Best Evidence Rule, and Authentication
Use the exceptions to ask leading questions; manage the witness who freezes on the stand; apply the best evidence rule; handle the exceptions to the best evidence rule; focus on authentication issues; establish when to use expert and lay witness opinions; incorporate common permissible lay opinions.
- 12:15pm** Lunch on Your Own
- 1:15pm** Expert Testimony, Cross-Examination, and Impeachment
Get to the basis of expert opinion; pay the expert; deal with witness credibility; impeach the witness.
- 2:45pm** Networking and Refreshment Break: Sponsored by the Litigation Section of the State Bar of Michigan
- 3:00pm** Character Evidence and Hearsay
Distinguish the propensity inference ban; challenge admission of prior bad acts (Rule in Smith's Case); determine the "real burden of proof" and who has it when; apply the rule against hearsay; consider the hearsay exceptions.
- 4:30pm** Questions and Answers

Section Members Save

Members of the Litigation Section of the State Bar of Michigan save \$20 on this seminar. If you're not already a section member, it's only \$25 to join. Be part of a dynamic community of more than 2,200 Michigan litigators.

JOIN TODAY www.michbar.org/sections/home