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Speaker

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Get a practical view from the bench on federal court litigation practice. Hear straight from Hon. Terrence G. Berg on everything from making a good impression to preparing an effective closing argument. Tactically refine the issues and learn how to persuade the court through brief writing and oral argument. Don't miss this rare opportunity to get your questions answered and take away invaluable tips and techniques—all in just half a day.

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Schedule *(NOTE: Livestreams also available on demand.)*

- 9:00am** The Value of Values: Client's, Counsel's, and Court's Perspective
view from the bench: values driven • what are your goals and values as counsel? • what are the goals and values of your clients?
• impact of values on litigation process
- 9:15am** Making a Good First Impression
know your judge: practice guidelines and local rules • making the most of the case management conference • how to avoid discovery-related litigation • early settlement options
- 9:55am** Refining the Issues: What Makes Strong Motions Practice
how to persuade the court: brief writing and oral argument
• motions to dismiss • motions for summary judgment
• *Daubert* motions
- 10:50am** The Final Countdown: Effective Pretrial Preparation
motions in limine • final pretrial order • final pretrial conference
• jury instructions • settlement possibilities
- 11:30am** Letting the Jury Decide: Successful Trial Techniques
jury selection • opening statement • strategies for effective presentation of evidence • closing argument • jury instructions
• motions for judgment as a matter of law or for new trial
- 12:15pm** Wrap Up and Q&A
- 12:30pm** Virtual Networking

Speaker



Hon. Terrence G. Berg
U.S. District Court, *Detroit*

A former assistant U.S. attorney, Judge Berg took the bench in 2012. As a federal prosecutor, he specialized in complex fraud cases and computer, Internet, and intellectual property crimes. He has trained prosecutors and judges all over the world.



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