



SEPTEMBER 20–21, 2018 | PLYMOUTH

Deposition Skills *workshop*

Fast-Forward Your Career with Winning Deposition Skills

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State Bar of Michigan

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ICLE

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Fast-Forward Your Career with Winning Deposition Skills

Your success with depositions directly impacts the outcome of your case and your career. An all-star faculty of top litigators helps you master skills with hands-on practice. Get immediate feedback as you practice depositions. Ask better questions. Employ smarter strategies. Sharpen your witness evaluation skills. Learn to develop your own style—all in a judgment-free environment. There's no other training like it in Michigan. Hurry—registration is limited to the first 56 attendees.

Benefits of Attending:

- Get personal guidance from leading litigators in a small group setting
- Gain skills quickly with a two-day format and easy, online preparation
- Practice taking depositions of all kinds of witnesses, including experts
- Work with real court reporters who provide valuable feedback during practice depositions
- Develop sound deposition question strategies with the use of a mock case
- Gain winning cross-examination techniques

Get Started at Home

Advance online preparation required. You are required to spend 2-4 hours prior to the workshop viewing video demonstrations, reviewing the case file, and preparing for cross-examining the plaintiff and defendant in depositions.

TRAINERS



Cameron J. Evans
Evans Law Group PC, *Rochester*

Cameron is a top employment law practitioner in Michigan, defending many types of companies. He founded a successful solo firm in 2015 after 15-plus years as a partner with Honigman, Miller, Schwartz, and Cohn (where he was leader of the employment litigation group).



Barbara A. Patek
Law Office of Barbara A. Patek PLC, *Lake Orion*

Barbara has nearly 30 years of trial and appellate experience and has been a presenter at ICLE deposition skills seminars for nearly 20 years. She is also a contributor to *Damages and Remedies in Michigan*, a recently revised ICLE book that is critical for litigators.

Thanks to Huron Reporting Service and Hanson Renaissance Court Reporters & Video for graciously providing the court reporters for this workshop for both the online preparation recording and for their service during the live event.

Schedule

Thursday, September 20, 2018

8:00am

Continental Breakfast and Registration

8:30am

Welcome and Small Group Discussions

Discuss the key areas you intend to explore and the key documents you intend to use for each Day 1 witness.

9:25am

Taking and Defending a Lay Witness Deposition: A Plaintiff

Go on the record with a court reporter. Cross-examine and observe others cross-examining plaintiff Laura McCarthy.

11:30am

Networking Lunch

12:40pm

Taking and Defending a Fact Witness Deposition

Go on the record with a court reporter. Cross-examine and observe others cross-examining fact witness Eleanor Lambert.

2:20pm

Taking and Defending a Lay Witness Deposition: A Defendant

Go on the record with a court reporter. Cross-examine and observe others cross-examining defendant Paul Krause.

4:05pm

Mini-Lecture and Demo: Deposing the Expert Witness

Explore the key differences between deposing a fact witness and expert witness. Examine the planning required and techniques used, as well as what strategies work and why, in an expert witness deposition.

5:00pm

Networking Reception

Friday, September 21, 2018

8:00am

Continental Breakfast and Registration

8:30am

Faculty Demonstration and Analysis: Deposing the Defendant and Defending the Deposition

Compare your deposition experience to the experts' demonstration. Identify tactics and lines of questioning they choose to support their case.

9:10am

Taking and Defending an Expert Witness Deposition: Economic Loss

Go on the record with a court reporter. Cross-examine and observe others cross-examining the expert economist witness.

12:00pm

Networking Lunch

1:00pm

Mini Lecture: Preparing the Witness for Deposition

A successful deposition happens only when the lawyer and the witness are prepared. Explain the law, the process, and what to expect to alleviate anxiety and improve the outcome.

1:30pm

How to Deal with Commonly Faced Deposition Ethics Challenges

Through an interactive discussion, anticipate, avoid, and manage common ethical dilemmas in depositions.

2:30pm

Taking and Defending an Expert Witness Deposition: Emotional Distress

Go on the record with a court reporter. Cross-examine and observe others cross-examining the medical expert.

Practice Taking Depositions. Engage in Hands-On Exercises.

CONTRIBUTORS



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Deposition Skills *workshop*

SEPTEMBER 20–21, 2018
 The Inn at St. John's, Plymouth
 CLE: 12.25 Ethics: 0.75 Level: Basic/Intermediate



THE UNIVERSITY OF MICHIGAN
INSTITUTE OF CONTINUING LEGAL EDUCATION
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2 Call (with credit card)
 877-229-4350

3 Fax (form with credit card)
 877-229-4351

4 Mail (form with payment)
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A. Personal Info

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B. Seminar Registration | Pick One

Deposition Skills Workshop

\$795 General

\$745 Cosponsor Section Member

\$695 ICLE Partner

\$695 New Lawyer (0–3 years in practice P79400+)

\$645 per Registrant (4+ Registrants from the Same Firm)¹

18CK-5679

C. Payment Info | Calculate Total and Select Check/CC

Seminar Registration (Box B) \$ _____

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Check Check No. _____ Payable to: ICLE

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Prices guaranteed until 09/20/18. Cannot combine discounts. ¹Please attach additional sheet listing registrants attending. **Complete Seminar Policy:** www.icle.org/info/seminarpolicies. **Cancellation Policy:** For a full refund, notify ICLE by 09/06/18. Registrants who cancel after that date will be charged a \$60 cancellation fee. No refunds will be issued after 09/13/18. **Persons with Disabilities or Dietary Restrictions:** For special arrangements, please contact ICLE no later than seven days before the seminar. **Hotel Information:** A block of rooms has been reserved at The Inn at St. John's, Plymouth, under ICLE for 09/19–20/18. The room rate is \$154/night. Please call 734-414-0600 to reserve a room. Reservations must be made by 09/05/18. Registrants are responsible for their own hotel expenses.