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## Courtroom Advocacy Workshop: Appearances and Motion Hearings

### Courtroom Advocacy Workshop: Appearances and Motion Hearings

The Inn at St. John's, Plymouth, 10/19/17, 9:00am–3:15pm

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Cosponsored by the Litigation Section  
of the State Bar of Michigan

OCTOBER 19, 2017  
The Inn at St. John's, Plymouth

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\*Please attach additional sheet listing lawyers attending. **Complete Seminar Policy:** [www.icle.org/info/seminarpolicies](http://www.icle.org/info/seminarpolicies). Prices guaranteed until 10/19/17. **Cancellation Policy:** For a full refund, notify ICLE by 10/05/17. Registrants who cancel after that date will be charged a \$60 cancellation fee. No refunds will be issued after 10/12/17. **Persons with Disabilities or Dietary Restrictions:** For special arrangements, please contact ICLE no later than seven days before the seminar.

# Become an Expert Advocate in the Courtroom

Cosponsored by the Litigation Section of the State Bar of Michigan

Whether you're new to litigation practice or just want a refresher, this interactive workshop provides the tools you need to succeed in the courtroom. Get guidance from judges and court staff on hearings and conferences; dive into the mechanics of summary disposition motions and motions to compel; and work with top Michigan litigators to decipher the main points to argue.



Moderator  
Kathleen  
A. Lang  
*Grosse  
Pointe Park*

## Benefits of Attending:

- Identify procedures for courtroom appearances and what court staff expect
- Take steps to adequately prepare for status and settlement conferences
- Recognize key points to include in successful summary dispositions
- Present persuasive and concise arguments at your next motion hearing
- Network with top Michigan litigators and judges

## Schedule

October 19, 9:00am–3:15pm **Level:** Basic/Intermediate **CLE:** 4.5

- 9:00am** Court Appearances: Golden Rules  
be on time, civil, ethical, and professional—look the part • consult with client beforehand on goals/decisions • be respectful to courtroom staff • know the rules and follow them • know your judge • demos
- 9:20am** The Initial Scheduling Conference  
the process • know what the judge requires for a settlement conference • consider time for discovery, ADR options, and other decisions • demos
- 10:00am** What to Expect at Final Pretrial and Settlement Conferences  
who is required to attend • how settlement discussions occur • ethical considerations • what issues will be discussed if no settlement • demos
- 10:45am** Motions to Compel  
overview of sample motion and response • moving party and preparing the oral argument • responding party and preparing the oral argument • presenting the oral argument—faculty demos
- 12:00pm** Networking Lunch (*Sponsored by the Litigation Section of the State Bar of Michigan*)
- 1:15pm** Motions for Summary Disposition  
overview of sample motion and response • moving party and preparing the oral argument • responding party and preparing the oral argument • presenting the oral argument—faculty demos • final remarks

## Contributors



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All Attendees Receive  
*Michigan Rules of  
Evidence and Trial  
Objections at a Glance*

ICLE's laminated chart  
for quick courtroom  
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for common objections.