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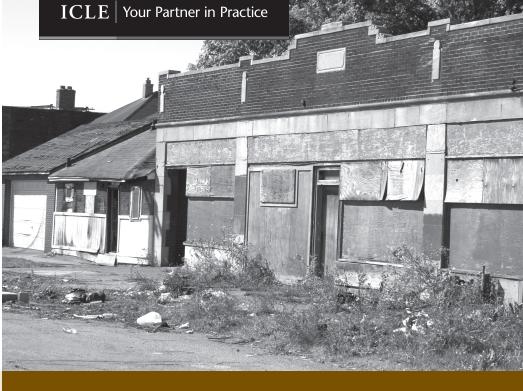


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# Bring Your Clients' Abandoned Properties Back to Life

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Experienced practitioners and officials from governmental agencies help navigate the uncharted waters around abandoned properties. Learn strategies for making the property marketable and get practice tips for working with common issues involving tax foreclosed properties, traditional foreclosure sales, and issues arising between senior and junior mortgages and the secondary market.

#### Learn to:

- Work with land banks and similar agencies to clear title deficiencies and back taxes
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#### **Quiet Title and Title Insurance**

- advise clients on acquiring property from foreclosure auctions
- employ land banks and other organizations in the quiet title process

### Acquire Property Through Tax Foreclosure

- identify investment opportunities in the treasurer's inventory
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#### **Navigate Lender Foreclosure**

- advise on special issues with mortgage-backed securities and trusts
- avoid common problems with REO properties
- identify potential title issues with foreclosures by advertisement

### Work with Land Banks, Similar Government Agencies

- purchase property from land banks
- advise clients on "side-lot" and other programs

#### Moderator



Gregory J. Gamalski Giarmarco Mullins & Horton PC, Troy

Contributor



Michael Joseph Brady, Jr. Detroit Land Bank Authority, Detroit

Contributor



Catharine B. Lamont First American Title Insurance Company, Bloomfield Hills

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